



# 5<sup>th</sup> Annual Biosimilars Conference

Innovations, developments, and controversy- what the future holds?

19th - 21st October 2009, BSG Conference Centre, London, UK

**BOOK NOW!**

## Key Speakers

Ray Cresswell, VP R&D Legal Operations, **GlaxoSmithKline**

Dr. Michael Muenzberg, Global Head of Medical Affairs, **Sandoz International GmbH**

Vinay Ranade, CEO, **Reliance GeneMedix**

Rasmus Rojkjaer, Vice President, Head of Global Biologics R&D, **Mylan GmbH**

Dr. C Jane Robinson, Principal Scientist, Biotherapeutics, **National Institute for Biological Standards & Control (NIBSC)**

Dr. David Goldsmith, Consultant Nephrologist, **Guy's Hospital and St Thomas' NHS Foundation Hospital**

Tommy Erdei, CFA, Executive Director, Healthcare Banking, **UBS Investment Bank**

Dr Frank Moffatt, Product Manager Biopharmaceutical and DNA Analysis, **Solvias**

Jo Pisani, Partner, **Pricewaterhousecoopers**

Ashish Menocha, Head of International Markets, **Abdi Ibrahim**

Cecil Nick, Vice President (Biotechnology), **Parexel Consulting**

Dr. Daryl Fernandes, Chief Executive, **Ludger**

Gerben Moolhuizen, Chief Business Officer, **OctoPlus N.V.**

Mateja Urlep, Director, **TikhePharma**

Keith Powell, CEO, **Polytherics**

Duncan Curley, Director, **Innovate Legal**

Pre conference Workshop, Monday 19th October 2009

Understanding the developing biosimilars framework in the United States and European Union  
led by: Daniel A. Kracov, Partner and Chair, FDA and Healthcare Practice, David R. Marsh, Partner and Co-Chair,  
Intellectual Property Practice and Lincoln Tsang, Partner from Arnold & Porter LLP

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# Conference Introduction

## 5th Annual Biosimilars Conference

### 19th – 21st October 2009, London, UK

**'By 2024, total revenues for biosimilars will reach \$45.46bn'**

Dear Colleague,

The biological drug market is one of the fastest growing sectors of the pharmaceutical industry which corresponds to over 15% of the total pharmaceutical market. However, due to the patent expiry of many drugs, and increasing pressure from government, insurers and patient advocacy groups to reduce expenditure a number of opportunities for biosimilars have been created.

The biosimilars market is currently highly fragmented with many favorable circumstances for new or potential market entrants. With conducive regulatory developments, the biosimilars sector should pick up significantly; forming an important developing pharma market. With the new bills being passed, this is the time for progress.

Following the success of our previous Biosimilars conferences with high attendance and positive feedback, we are happy to announce the 5th Annual Biosimilars Conference. This event aims to provide a detailed analysis of the recent developments in the current market and regulatory environment for biosimilars. Join us to learn, network, benchmark against the strategies and participate in our open discussions and provide your valuable inputs.

**Why Attend?**

- Examine the key issues for development of biosimilars regulations
- Gain a clearer insight on how US environment differs from Europe
- Discover the acceptance criteria for immunogenicity of biosimilars
- Discuss the legal and regulatory considerations for clinical trials
- Analyse the emerging partnerships between big pharma and smaller biosimilars companies
- Investigate the factors affecting biosimilars market access
- Network and discuss ideas with the leaders in the field

I look forward to meeting you at the conference

Best regards

Pranita Nangia  
Conference Producer

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## Biosimilars and Follow-On Biologics Report: The Global Outlook 2009-2024

**Who should attend?**

Branded Biotechnology, Pharmaceuticals & Generic Pharmaceutical Companies, Drug Regulators, Healthcare Agencies, Government Departments, Contract Research/Bio manufacturing, Organisations, Regulatory Affairs, Pharmacovigilance

VPs, Directors, Heads, Managers of:

- Follow on Biologics/Follow on Proteins/Biosimilars
- Biologics/Biotechnology/ Biogenics
- Legal Affairs
- Intellectual Property
- Health Economics
- Pricing and Reimbursement
- Biopharmaceuticals/ Biotherapeutics
- Clinical Immunology
- Principal Scientist
- Chief Scientific Officer
- Process Control and Analytical Technologies
- Analytical Characterisation
- Regulatory Compliance
- Pharmacovigilance
- Drug Safety & Risk Management
- Quality Affairs/ Quality Control
- New Product Development
- Process Science
- Portfolio Management
- Research & Development
- Business Development
- Business Operations
- Scientific Affairs
- Commercial Affairs
- Marketing

**Sponsorship and exhibition opportunities:**

This event offers a unique opportunity to meet and do business with some of the key players in the pharmaceutical and biotech industries. If you have a service or product to promote, you can do so at this event by:

- Hosting a networking drinks reception
- Taking an exhibition space at the conference
- Advertising in the delegate documentation pack
- Providing branded bags, pens, gifts, etc.

If you would like more information on the range of sponsorship or exhibition possibilities for

5th Annual Biosimilars Conference, please contact us:

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# Pre-Conference Interactive Workshop

## 5th Annual Biosimilars Conference

Monday 19th October 2009, London, UK

## Understanding the developing biosimilars framework in the United States and European Union

### Led by:

**Daniel A. Kracov**, Partner and, Chair, FDA and Healthcare Practice, **Arnold & Porter LLP, Washington D.C.**

**David R. Marsh, Ph.D.**, Partner and Co-Chair, Intellectual Property Practice, **Arnold & Porter LLP, Washington, D.C.**

**Lincoln Tsang, Ph.D.**, Partner, **Arnold & Porter LLP, London**

**Timings:** 09:30 - 10:00 Coffee & Registration  
10:00 - 15:00 Workshop

Timing includes lunch and refreshment breaks

### Agenda:

#### Session 1 by Daniel A. Kracov : Overview of U.S. biosimilars legislation: FDA standards, processes and exclusivity

This session will look at the standards and mechanisms for biosimilar licensure under pending legislation (or statute if enacted).

- Biosimilars application review processes
- Requirements for FDA guidance
- Standards for biosimilar and interchangeability determinations
- Data requirements and FDA waiver authorities
- Exclusivity for innovator biologics
- Exclusivity for interchangeable biosimilars
- Nomenclature for biosimilars
- Potential innovator and biosimilar strategies

#### Session 2 by David R. Marsh: Biosimilar patent issues

This session will examine the mechanisms for handling patent disputes in pending legislation (or statute if enacted), and the impact on biotech patent litigation.

- Processes for handling biosimilar patent disputes
- Impact on strategies for innovator biologic product patenting, patent disputes and resolution
- Potential biosimilar patent strategies
- Potential changes in the biologic product patent litigation dynamic

#### Session 3 by Lincoln Tsang: Comparing the developing US framework to biosimilars in the EU

This session will provide an overview of the EU framework for biosimilars, including:

- Key differences in the developing US and EU biosimilar framework and pathways
- Biosimilars exclusivity and patent issues in the EU
- Applications and data requirements for EU biosimilars
- Experience to date under the EU biosimilars framework
- Developing global innovator and biosimilar strategies

### About your workshop leaders:

#### Daniel A. Kracov

Dan Kracov heads the FDA and healthcare practice. He assists clients, including start-up companies, trade associations, and large manufacturing companies, in negotiating the challenges relating to the development, approval and marketing of drugs, biologics, and medical devices. His experience in US Food and Drug Administration (FDA) strategic advice and crisis management won him a spot on the Fall 2005 Legal Times list of "Leading Lawyers in Food & Drug Law."

Mr. Kracov regularly handles product and compliance-related investigations, the development of regulatory corporate compliance programs, and due diligence in financings, mergers and acquisitions. He has a widely-recognized experience in biomedical product-related public policy matters, including Congressional investigations and FDA-related legislative strategies.

#### David R. Marsh

Dr. David Marsh is co-chair of Arnold & Porter's intellectual property practice. He focuses extensively on intellectual property counseling, interferences and patent procurement, predominantly in the chemical, pharmaceutical, and biotechnology areas. He has argued multiple matters before the United States Patent and Trademark Office's Board of Patent Appeals and Interferences. He also manages multiple European Opposition proceedings, and represents clients in patent and other intellectual property litigation or dispute resolution proceedings. Dr. Marsh is also an American Arbitration Association and World Intellectual Property Organization neutral arbitrator. As an adjunct professor at Georgetown Law School, Dr. Marsh teaches "Biotechnology and Patent Law." He has also written numerous articles on patent law, is a frequent speaker at conferences in the US and Europe, and is an editor of BioScience Law Review. The Legal Times recognized Mr. Marsh as a "Leading Life Sciences Lawyer in Washington, DC" for 2006. He was ranked by Practical Law Companies Cross-border Life Sciences Handbook 2006/2007 as "Highly Recommended in Patent Counselling" and "Recommend in Intellectual Property" in both Washington, DC and in the USA. He is also a Fellow of the Royal Society for the encouragement of Arts, Manufactures and Commerce.

Dr. Marsh carried out his graduate work in molecular biology at Cambridge, England and his post-doctoral work at Yale University. His research experience includes molecular biology, immunology, biochemistry, and mammalian and plant genetics.

#### Lincoln Tsang

Dr Lincoln Tsang is a partner in the firm's London office. He is both a lawyer and a registered pharmacist with post-graduate qualifications in toxicology and biochemistry. His practice relates to life sciences industry including pharmaceuticals, biotechnology, medical devices, in vitro diagnostic devices, cosmetics and food with particular emphasis on the intersection of the law and public policy relating to life sciences. He assists clients in developing strategies for research and development including product life cycle management, product acquisition, risk and crisis management.

In addition to advising industry, Dr Tsang also advises foreign governments, various trade associations and not-for-profit and/or charity organizations. He maintains an active pro bono practice. He presents and writes widely on regulatory law and public policy.

### About: Arnold & Porter LLP

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09:30	Registration and refreshments	13:10	Networking lunch
10:00	Opening address from the chair	14:30	Development of biosimilar medicines - intellectual property issues <ul style="list-style-type: none"> <li>• Originator patent landscapes for biologicals</li> <li>• The importance of process patents               <ul style="list-style-type: none"> <li>- method of use patents</li> <li>- supplementary protection certificates</li> <li>- upcoming patent and SPC expiries</li> </ul> </li> </ul>
10:10	Opportunities and challenges for biosimilars in the global market <ul style="list-style-type: none"> <li>• Commercial drivers for the biosimilar market</li> <li>• Competition faced by potential biosimilars from second-generation products</li> <li>• Impact of pricing strategies of originator products</li> </ul>		<p><b>Duncan Curley</b> Director <b>Innovate Legal</b></p>
	<p><b>Jo Pisani</b> Partner <b>Pricewaterhousecoopers</b></p>	15:10	Emerging partnerships between Big Pharma and smaller biosimilars companies
10:50	Attractiveness of next generation biosimilars or similar <ul style="list-style-type: none"> <li>• Latest advantages in biological research</li> <li>• Examining the key dynamics of future biosimilars</li> </ul>		<p><b>Ashish Menocha</b> Head of International Markets <b>Abdi Ibrahim</b></p>
	<p><b>Rasmus Rojkjaer</b> Vice-president, Head of Global Biologic <b>Mylan</b></p>	15:50	Afternoon refreshments
11:30	Morning refreshments	16:10	Differentiating between biosimilars and innovators' biopharmaceutical products by their glycosylation patterns <ul style="list-style-type: none"> <li>• How innovators and designers of biosimilars can enhance their drugs by engineering glycosylation</li> <li>• How designers of biosimilars can avoid infringing innovators' patents that involve glycosylation</li> <li>• How to demonstrate comparability of glycosylation between different drugs</li> <li>• What potential buyers should consider regarding biopharmaceutical glycosylation when choosing between an innovator's drug and biosimilars or follow-on biologics</li> </ul>
11:50	Biosimilars meeting the challenges & lessons learned <ul style="list-style-type: none"> <li>• Economic factors market potential</li> <li>• Status of regulations EUR &amp; USA</li> <li>• Risks - biologics versus small molecule drugs</li> <li>• Comparability - CMC Quality - Case studies</li> <li>• Lessons learned</li> </ul>		<p><b>Dr. Daryl Fernandes</b> Chief Executive <b>Ludger</b></p>
	<p><b>Dr Frank Moffatt</b> Product Manager Biopharmaceutical and DNA Analysis <b>Solvias</b></p>	16:50	Biosimilar Erythropoietins - Challenge vs opportunity <ul style="list-style-type: none"> <li>• Assessing the opportunities in biosimilar erythropoietins</li> <li>• Discussing the recent applications for biosimilar erythropoietins</li> </ul>
12:30	EU legal framework for biosimilars <ul style="list-style-type: none"> <li>• Examining the legal basis for generics and biosimilars in the EU</li> <li>• Specific guidelines for EU product</li> <li>• Comparison of EU and US law on biosimilars</li> </ul>		<p><b>Dr David Goldsmith</b> Consultant Nephrologist <b>Guy's Hospital and St Thomas' NHS Foundation Hospital</b></p>
	<p><b>Ray Cresswell</b> VP R&amp;D Legal Operations <b>Glaxosmithkline</b></p>	17:30	Closing remarks from the chair
		17:35	17:35 Networking Drinks Take your discussions further and build new relationships in a relaxed and informal setting.

09:30	Registration and refreshments	14:30	Biosimilars and pharmacovigilance <ul style="list-style-type: none"> <li>• The EMEA Biosimilar Pathway allows a submission with less clinical data compared to the originator - e.g. no Phase II data required</li> <li>• The Pharmacovigilance Programme of a Biosimilar does not differ in complexity from an originator</li> <li>• The Post Approval Commitments are a massive burden for the manufacturers of Biosimilars</li> </ul>
10:00	Opening address from the chair		
10:10	Analysing the global biosimilars market <ul style="list-style-type: none"> <li>• Identification of the most important biologic drugs with potential for commercial biosimilar development</li> <li>• Examination of strengths, weakness, opportunities and threats facing major stakeholders in the industry</li> </ul>		
	 <b>Mateja Urlep</b> Director, <b>Tikhe Pharma</b> Former Global Head of Marketing and Medical, <b>Sandoz</b>		
10:50	Use of bioassays for testing biosimilars <ul style="list-style-type: none"> <li>• Regulatory requirements for bioassays</li> <li>• Logistical and scientific issues</li> <li>• Why bioassays are particularly problematic</li> <li>• Examples of bioassays used for approved biosimilars</li> </ul>	15:10	All potential biosimilars are under threat from improved products <ul style="list-style-type: none"> <li>• Interferon alpha – longer dosing interval /improved activity/reduced side effects</li> <li>• EPO – Cost of goods reduction</li> <li>• Interferon beta – Cost of goods and as for alpha</li> <li>• GCSF – A ready made biobetter</li> </ul>
	 <b>Dr. C Jane Robinson</b> Principal Scientist, Biotherapeutics <b>National Institute for Biological Standards &amp; Control</b>		 <b>Keith Powell</b> CEO <b>Polytherics</b>
11:30	Morning refreshments	15:50	Afternoon refreshments
11:50	Presentation to be announced <ul style="list-style-type: none"> <li>• The added value of drug delivery technologies for follow-on biologicals</li> <li>• What are the success factors for effective long-acting drug delivery?</li> <li>• Phase II clinical proof of concept case study</li> </ul>	16:10	Biosimilar, biobetter, biosuperior: how to differentiate follow-on biologicals with controlled release technology <ul style="list-style-type: none"> <li>• The added value of drug delivery technologies for follow-on biologicals</li> <li>• What are the success factors for effective long-acting drug delivery?</li> <li>• Phase II clinical proof of concept case study</li> </ul>
	 <b>Tommy Erdei</b> CFA, Executive Director, Healthcare Banking <b>UBS Investment Bank</b>		 <b>Gerben Moolhuizen</b> Chief Business Officer <b>OctoPlus</b>
12:30	Biosimilars: Applying EU lessons to new targets, new challenges in a global market <ul style="list-style-type: none"> <li>• Key lessons from the EU experience</li> <li>• Is the prevailing view of biosimilarity too narrow?</li> <li>• The challenges of monoclonal biosimilars</li> <li>• Formulating a global biosimilar program</li> <li>• Ingredients for success</li> </ul>	16:30	Emerging biosimilars opportunities in Asia <ul style="list-style-type: none"> <li>• Whats are the challenges?</li> <li>• What are the advantages of outsourcing the development of biosimilars?</li> </ul>
	 <b>Cecil Nick</b> Vice President (Biotechnology) <b>Parexel Consulting</b>		 <b>Vinay Ranade</b> CEO <b>Reliance GeneMedix</b>
13:10	Networking lunch	17:30	Chair's closing remarks
		17:40	End of Conference

