

ADVANCED EU COMPETITION LAW, **BRUSSELS 2019**

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25 November 2019 Digital Era Focus Day Or Mergers & Verticals Workshops 26 & 27 November 2019 Main Conference Days Le Plaza Hotel, Brussels



Networking Reception Host

Networking Lunch Host



Cooley





Dechert



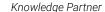




















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SULLIVAN & CROMWELL LLP

WHAT'S NEW FOR 2019?

50+ In-house Counsel Speakers From a Variety of Sectors Bringing unique practical insights to the programme



Michael Kefi Senior Antitrust Counsel EMEA Uber



Catherine Higgs Global Head of Competition Law GSK



Oliver Bethell
Head of Competition, EMEA
Google



Marceline Tournier
Associate General Counsel EMENA & Global
Head of Antitrust
Nestlé Legal



Miriam Van Heyningen Senior Legal Counsel Shell International



Romanie Dendooven
Legal & Corporate Affairs Director
Anheuser-Busch InBev



Celine Fang
Principal Counsel Antitrust,
Ethics & Compliance



Thomas Gorham

Director & Associate General Counsel

Procter & Gamble



Saar Dierckens Senior Counsel Competition Siemens

6 Break Out Focus Streams Tailor your experience and dig deeper into what matters most to you

Main Conf	ference Day	y 1, 14:00 -	15:20
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Stream 1

VERTICALS & INFO

Stream 2

STATE AID & ENFORCEMENT

Stream 3

BIG DATA CHALLENGES Main Conference Day 2, 14:30 - 15:50

Stream 1

MERGER CONTROL Stream 2

CARTELS & CO-OPERATION

Stream 3

DOMINANCE & COMPLIANCE

100+ Leading Experts on 40+ Sessions The Commision, NCAs, in-house and external counsel all in one room!

This year's programme is creating more opportunities than ever before for industry experts from all sides to get involved as a speaker.

Advanced EU legends will be joined by a host of fresh faces. If you'd like to bring your experience to the programme get in touch with our portfolio director:

greg.gale@informa.com

2019 SPEAKER FACULTY

Regulators and Associations



Maria Jaspers Head of Unit - Antitrust Case Support and Policy, DG Competition **European Commission**



Konrad Ost Vice President **Bundeskartellamt**



Colin Raftery Senior Director, Mergers Competition and Markets Authority



Agustín Reyna Chief Competition Advisor BEUC



Annemarie Ter Heegde DG Competition **European Commission**



Felix Engelsing Head, 2nd Decision Division **Bundeskartellamt**



Mario Guglielmetti Legal Officer - Policy and Consultation European Data Protection Supervisor



Serafino Abate Senior Director Competition Economics **GSMA**



Daniel Rawling Director Policy & International **Competition and Markets Authority**



Étienne Chantrel Head of Mergers Autorité de la Concurrence



Karin Lunning Deputy Director General Swedish Competition Authority



Christel Delberghe Director, Competitiveness and Commercial Relations **EuroCommerce**



Andrea Pezzoli Director General of the Competition Directorate **Italian Competition Authority**



Thomas Kramler Head of the Digital Single Market Task Force, DG Competition **European Commission**



Alexis Walckiers Chief Economist **Belgian Competition Authority**



Balazs Horvath Case officer, unit C5 - Mergers: Information, Communication and Media **European Commission**

In-House Counsel



Miriam Van Heyningen Senior Legal Counsel **Shell International**



Hanna Danwall Head of Competition Law Carlsberg



Gianni De Stefano Global Director Competition Law **AkzoNobel**



Saar Dierckens Competition Senior Counsel **Siemens**



Catharina Tauson-Denysiak General Manager, Competition & Antitrust **Renault Nissan Alliance**



Steve Thomas General Counsel Kelkoo



Oliver Bethell Head of Competition, EMEA Google



Koren W. Wong-Ervin Director of Antitrust & IP Policy Qualcomm



Martin Karlsson Group Senior Legal Counsel Ericsson



Kjersti Bjerkebo General Manager Legal Panasonic Europe



Aster Kamp Independent General Counsel **Regulatory Compliance Consultant**



Daniel Ouv Assistant General Counsel, Competition & Regulatory Affairs (interim) Roval Mail Group



Paolo Palmigiano General Counsel - EMEA Sumitomo Electric Industries



Ajinkya Tulpule Senior Legal Counsel Ferrero



Andreas Eberhardt Brand Lead /Antitrust Lead Legal Counsel Richemont International



Zoi Sazaklidou Senior Legal Counsel Volvo Construction Equipment



Caroline Eggert Frydenberg Head of Competition Law **Nets Denmark**



Global Executive Counsel, Competition Law & Policy **General Electric**



Hannes Boner VP - General Counsel Sappi Europe



Tilman Makatsch Head of Competition Litigation and Antitrust Economics Deutsche Bahn



Ian Rose Vice-President, Compliance Volvo Trucks



Robert Schulz Head of Legal - Sales and Marketing **BSH Hausgeräte GmbH**



Celine Fang Principal Counsel Antitrust, Ethics & Compliance



Alexandra Parkinson Senior Legal Counsel -Competition Law **HSBC**



Manon Bovens Senior Expert Counsel VodafoneZiggo



Nicolas Pourbaix Senior Counsel **Amgen**



Romanie Dendooven Legal & Corporate Affairs Director Anheuser-Busch InBev



lef Daems Legal Director Cisco Systems



Anselm Rodenhausen Senior Legal Counsel Antitrust Zalando SE



Marceline Tournier Associate General Counsel EMENA & Global Head of Antitrust, Nestlé Legal

Director & Associate General

Thomas Gorham

Procter & Gamble

Counsel





Senior IP and Competition Counsel Schibsted

Dr. iur. Juhani Kostka

LafargeHolcim

Elin Moen

Head of Competition Law -

Associate General Counsel



Mari Scimemi Director -Global Competition **Barclays**



Michael Kefi Senior Antitrust Counsel EMEA



Catherine Higgs Global Head of Competition Law **GSK**

Katinka Tattersall Global Compliance Counsel Fair Competition **Johnson Controls**

Academics, Economists & Private Practice



Richard Whish QC (Hon) Emeritus Professor of Law King's College London



Nicola Mazzarotto Global Head of Economics **KPMG**



Ros Kellaway Partner, Head of Competition **Eversheds Sutherland**



Alexander Israel Partner Cooley



Ingrid Vandenborre Partner Skadden, Arps, Slate, Meagher & Flom LLP



Thomas Höppner Partner Hausfeld



Juan Rodriguez Partner, Co-head of Antitrust Group Sullivan & Cromwell



Peter Camesasca Partner **Covington & Burling**



Edmon Oude Elferink



John Ratliff Partner WilmerHale



Alec Burnside Partner Dechert



Axel Schulz Partner White & Case LLP



David Foster Director **Frontier Economics**



Caitlin Wilkinson Partner **KPMG**



Francesco Maria Salerno Partner Gianni, Origoni, Grippo, Cappelli & Partners



Marcel Meinhardt Partner Lenz & Staehelin



Davina Garrod Partner Akin Gump LLP



Nicole Robins Partner and Head of State Aid



John Kallaugher Of Counsel **Latham & Watkins**



Laurent Geelhand Partner Hausfeld



Martin Bechtold Partner **Eversheds Sutherland**



Gönenç Gürkaynak Founding Partner **ELIG Gürkaynak Attorneys-**



Helge Heinrich Partner Noerr LLP



Philipp Girardet Partner Willkie Farr & Gallagher (UK) LLP



Riccardo Celli, Partner -Chair of European Antitrust and Competition Practice, O'Melveny & Myers LLP



Lars Kjølbye Partner Latham & Watkins LLP



Peter Stauber Partner



Peter Davis Senior Vice President **Cornerstone Research**



Hein Hobbelen Bird & Bird (Belgium) LLP



Fabian Badtke Partner **Noerr LLP**

Philip Torbøl



Partner **K&L Gates**



Niva Barg Meitar Liquornik Geva Leshem



Christian Ahlborn Partner Linklaters



Sarah Long Partner **Euclid Law**



Stella Sarma Special Counsel Cooley



Jacquelyn MacLennan Partner White & Case LLP



Miranda Cole Partner **Covington & Burling**



Mélanie Thill-Tayara Partner Dechert



Axel Gutermuth Partner **Arnold & Porter Kaye** Scholer LLP



Lars Henriksson Professor of Law Stockholm School of **Economics**



Vikram Kumar Senior Manager **Cornerstone Research**



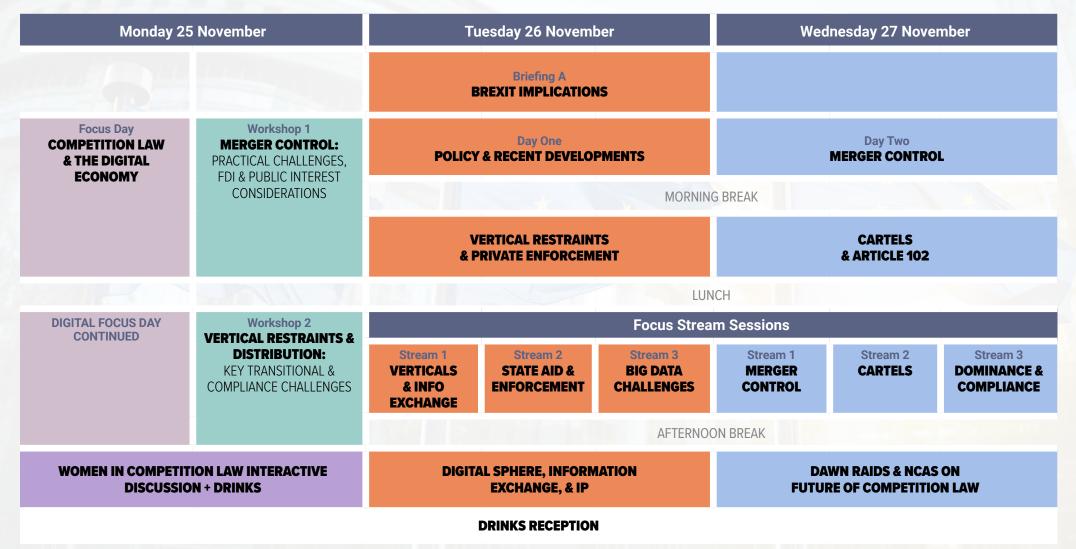
Laurance Bary Partner Dechert



Adrian Mujumdar Partner **RBB Economics**



PROGRAMME AT A GLANCE...



GAIN UP TO 20 CPD HOURS!

2-Day Conference 14 hours - Focus day 6 hours - Half Day Workshops 3 hours each

Monday 25 November 2019 Digital Era Focus Day

08.30 **NETWORKING: COFFEE & REGISTRATION**

09.00 CHAIR'S WELCOME ADDRESS

Alec Burnside, Partner, Dechert

COMPETITION LAW IN TRANSITION?

9.10 **COMMISSION'S DIGITAL SINGLE MARKET STRATEGY**

Thomas Kramler, Head of the Digital Single Market Task Force, DG Competition, **European Commission**

09.40 DO WE HAVE THE TOOLS TO REGULATE? REVIEWING RECENT REPORTS AND PROPOSALS

- Reviewing key competition law concerns within the digital economy
- Old problems in a different guise or entirely new issues?
- · Is competition law sufficient to regulate the digital sphere?
- An overview of most recent reports and their proposals to adapt competition law for the digital economy
- Discussing how and whether proposals made can be translated into policy
- Will the envisioned reforms constitute the mandate of the next Commission?

Elin Moen, Senior IP and Competition Counsel, Schibsted Oliver Bethell, Head of Competition, EMEA, Google Thomas Höppner, Partner, Hausfeld

10:30 **NETWORKING: MORNING REFRESHMENTS**

LIFE AFTER FACEBOOK: COMPETITION LAW & DATA PROTECTION

- Analysing key elements of the Facebook- Bundeskartellamt case and their implications
- Exploring the intersection between competition law and data privacy
- Arguments for and against increased regulatory interplay between competition law and data privacy
- Will there be a redefining of the mandate and scope of competition authorities?
- Too what extent can other regulatory frameworks (tax laws, trade policy, consumer law, commercial law and industrial policy) weigh in on competition law?

Mario Guglielmetti, Legal Officer - Policy and Consultation Unit, European Data Protection Supervisor

Monday 25 November 2019 Workshops

08.30 **NETWORKING: COFFEE & REGISTRATION**

WORKSHOP 1

09:30 - 12.30

MERGER CONTROL: PRACTICAL CHALLENGES, FDI & PUBLIC INTEREST

- Best practice in performing in-house merger review due diligence
- Testing your market and cost management strategies within merger review
- Merger reviews and the role of non-price factors
- Review of current foreign investment control across key jurisdictions in Europe, China and USA
- · Practical challenges in multijurisdictional fillings
- Measuring the impact of protectionism on merger control
- The public interest test: Consequences for national security mergers and other public interest issues



Riccardo Celli, Partner - Chair of European Antitrust and Competition Practice, O'Melveny & Myers LLP

O'Melveny

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Nina Repo Talenti Legal & Compliance Director Novo Nordisk Sas High level conference, top speakers and great opportunity to network. I highly recommend this conference.

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Katinka Tattersall Fair Competition Director Johnson Controls International SA NV Again, excellent. Engaged speakers. Great exchange of information.

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Martin Bechtold, Partner, Eversheds Sutherland Agustín Reyna, Chief Competition Advisor, BEUC Thomas Kramler, Head of the Digital Single Market Task Force, DG Competition, European Commission

11.30 MERGERS IN THE DIGITAL ERA

- · Reviewing recent merger cases where data has played a key role
- Evaluating recent report proposals for the review of merger control considering substantive theories of harm
- Reviewing recent developments and economics of "killer acquisitions"
- Considering the impacts of network externalities in the digital economy and concerns for mergers

Davina Garrod, Partner, Akin Gump LLP
Adrian Majumdar, Partner, RBB Economics
Balazs Horvath, Case officer, unit C5 – Mergers: Information, Communication and Media, European Commission

12.40 **NETWORKING: LUNCH**

COMPETITION IN THE DIGITAL ECONOMY

14 40 E-COMMERCE AND DISTRIBUTION CHALLENGES

- Current challenges in e-commerce and life after the e-Commerce Sector Enquiry
- Most Favoured Nation (MFNs) clauses
- · Review of the Geo-blocking Regulation
- Dual distribution: challenges for competition law
- KFTC market surveys into distribution agreements in apparel, food & beverage and telecommunications industries
- Compliance considerations

Michael Kefi, Senior Antitrust Counsel EMEA, Uber Felix Engelsing, Head, 2nd Decision Division, Bundeskartellamt Philipp Girardet, Partner, Willkie Farr & Gallagher (UK) LLP Aster Kamp, Independent General Counsel, Regulatory Compliance Consultant

WITH GREAT DATA COMES GREAT RESPONSIBILITY?

14.20 DATA ACCESS & ABUSE OF DOMINANCE IN THE PLATFORM ECONOMY

- Review of relevant EU competition cases
- Remedy design and consumer behavior online
- Tackling anticompetitive behaviour: potential gaps in the EU competition toolbox

12:40 NETWORKING: LUNCH & REGISTRATION FOR AFTERNOON WORKSHOP

WORKSHOP 2

13:40 - 16:40

VERTICAL RESTRAINTS & DISTRIBUTION: KEY TRANSITIONAL & COMPLIANCE CHALLENGES

- The Future of VBER
- · Managing verticals restraints & distribution challenges
- · Practical challenges in staying compliant within information sharing
- Best practice in designing compliance programs tailored to your sales team
- Recent developments in selective distribution and compliance implications
- Competition issues arising from selling directly and indirectly

Robert Schulz, Head of Legal-Sales and Marketing, BSH Hausgeräte GmbH Zoi Sazaklidou, Senior Legal Counsel, Volvo Construction Equipment Sarah Long, Partner, Euclid Law



- Ex ante versus ex post intervention in the platform economy
- Correlation between data and market power: how should data be managed to support competition
- Standard setting, market power and gating

Axel Gutermuth, Partner, Arnold & Porter Kaye Scholer LLP Steve Thomas, General Counsel, Kelkoo Serafino Abate, Senior Director Competition Economics, GSMA

15.10 **NETWORKING: AFTERNOON REFRESHMENTS**

15.30 EXPLORING THE ECONOMICS OF BIG DATA & MARKET POWER

Nicola Mazzarotto, Global Head of Economics, KPMG

16.00 VERTICAL AGREEMENTS: DIGITAL ERA CHALLENGES

- Exploring competition issues arising within horizontal agreements with tech companies
- Challenges arising from agreements which are both horizontal and vertical
- Insuring that data pooling agreements are pro-competitive
- Exploring competition issues arising from the accumulation of data and blockchain technologies
- Exploring the role of data and relevant competition issues within vertical agreements
- Implications for the Vertical Block Exemption

Christel Delberghe, *Director, Competitiveness and Commercial Relations,* **EuroCommerce**

Ajinkya Tulpule, Senior Legal Counsel, Ferrero Alexandra Parkinson, Senior Legal Counsel - Competition Law, HSBC

16 40 CHAIR'S CLOSING REMARKS



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Jasmijn van Koetsveld Senior Competition Counsel Maersk

Solid overview of all level speakers.
Good place to meet your competition peers.

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16.40 - 18.00

WOMEN IN COMPETITION LAW

Jacquelyn MacLennan, Partner, White & Case LLP
Mari Scimemi, Director, Global Competition Team at Barclays
Aster Kamp-van de Velden, Independent General Counsel,
Regulatory Compliance Consultant

DIVERSITY, INSPIRATION AND EMPOWERMENT ROUND TABLES

INSPIRATIONAL FEMALE LEADERS IN COMPETITION HOST A PANEL DISCUSSION AS WELL AS INTERACTIVE ROUNDTABLES ACCOMPANIED BY DRINKS

- How to take female representation in competition law to the next level
- Benefits of diversity for law firms and business
- How to increase diversity
- Hear war stories from inspiring female competition lawyers

Tuesday 26 November 2019

MAIN CONFERENCE - DAY ONE

08.00 **NETWORKING: WELCOME & REGISTRATION**

08.10 - Breakfast Briefing A

08.45 BREXIT: IMPLICATIONS FOR COMPETITION LAW

Ros Kellaway, Partner, Head of Competition, Eversheds Sutherland

08:50 CHAIR'S WELCOME

Richard Whish QC (Hon), Emeritus Professor of Law, King's College London

POLICY & CASE UPDATES

09:00 A VIEW FROM THE COMMISSION

Maria Jaspers, Head of Unit - Antitrust Case Support and Policy, DG Competition, **European Commission**

09 30 MAJOR EVENTS AND POLICY ISSUES IN THE PAST YEAR - AN OVERVIEW

- Legislation/notices: ECN+, competition law after Brexit.
- European court cases: Servier appeals (pay-for-delay), Vantaan kaupunki (parental liability), Deutsche Telekom (parental liability).
- European Commission decisions:
 - Forex spot trading cartels
 - Guess and Nike (online sales restrictions), MasterCard (restrictions on crossborder payment services)
- Developing EC practice on fine reductions for cooperation (outside cartel cases)
- Google AdSense fine (restrictions on online adverts), Bulgarian Energy (restricting access to infrastructure).
- Policy:
- Digital competition: The EC Digital Day and the EC experts' report
- Competition law and the pharma sector (excessive pricing)
- Vertical Restraints Block Exemption review
- Joint bidding cases
- Merger Control:
- Industrial policy and competition after Siemens Alstom
- EC decisions on procedural issues (GE/LM Wind)

John Ratliff, Partner, WilmerHale

10:40 **NETWORKING: MORNING COFFEE BREAK**

VERTICALS & PRIVATE ENFORCEMENT

11.00 VERTICAL RESTRAINTS & DISTRIBUTION: REVIEW OF RECENT DEVELOPMENTS

- Exploring results of the consultation and the future of VBER
- Analysis of recent enforcement trends
- · Divergence between EU and national level?
- Review key developments within retail sectors
- Key challenges facing online commerce

Andreas Eberhardt, Brand Lead /Antitrust Lead Legal Counsel, Richemont International SA

Mélanie Thill-Tayara, Partner, Dechert

11.50 LITIGATION, PRIVATE ENFORCEMENT AND ARBITRATION

- Reviewing national developments across key jurisdictions
- Trends and recent impact of the Damages Directive
- Practical considerations in multi-jurisdictional litigation
- Updates on jurisdiction, applicable law and extraterritoriality
- Private enforcement beyond cartel claims
- Ensuring undertakings compliance programmes are considering the risk of private litigation
- Proposals for EU Consumer Collective Action

Laurent Geelhand, Partner, Hausfeld

Hannes Boner, VP - General Counsel, Sappi Europe

Tilman Makatsch, Head of Competition Litigation and Antitrust Economics,

Deutsche Bahn AG

Fabian Badtke, Partner, Noerr LLP

12.40 FOLLOW ON DAMAGES: AN ECONOMIST'S PERSPECTIVE

- The Economics of follow on damages
- Reviewing current cases from an economic perspective
- Practical strategies for using economic evidence

Peter Davis, Senior Vice President, Cornerstone Research

13.10 NETWORKING LUNCH HOSTED BY COOLEY

Focus Stream Sessions Pick your preferred sessions for an in-depth discussion

VERTICALS

14.10 CORPORATE PERSPECTIVE: A DEEP DIVE INTO THE FUTURE OF THE VERTICAL BLOCK EXEMPTION

- · What would corporates like to see changed and how?
- · The role of intermediaries in supply chains
- The role of commercial sales
- Key issues at stake for e-commerce

lef Daems, Legal Director, Cisco Systems
Anselm Rodenhausen, Senior Legal Counsel Antitrust
Law, Zalando SE
Peter Stauber, Partner, Noerr LLP

INFORMATION EXCHANGE & DATA: WHEN TO SHARE & WHEN NOT TO SHARE IN VERTICALS

- Practical advice on information exchange
- When does info exchange stimulate competition in vertical agreements?
- What are they key issues arising from the hybrid role of platforms?
- Reviewing recent cases and their implications
- Practical implications for manufacturers

Katinka Tattersall, *Global Compliance Counsel Fair Competition,* **Johnson Controls**

Kjersti Bjerkebo, *General Manager Legal*, **Panasonic Europe Ltd**

Stella Sarma, Special Counsel, Cooley

STATE AID: KEY DEVELOPMENTS & PRIVATE ENFORCEMENT TRENDS

STATE AID: KEY DEVELOPMENTS & PRIVATE ENFORCEMENT TRENDS

- Reviewing the Commission's approach to state aid
- Recent developments in private enforcement
- · Application of state aid by third countries
- The future of State Aid in the UK
- Reviewing high profile cases within energy and tax and their implications

Francesco Maria Salerno, Partner, Gianni, Origoni, Grippo, Cappelli & Partners
Nicole Robins, Partner and Head of State Aid, Oxera

CONSIDERING THE BURDEN OF PROOF AND DUE PROCESS RIGHTS

- What should the burden of proof be in competition law cases?
- Theories of harm
- "By object" vs "By effect" infringements
- Analysis of recent judgments and divergence of approaches taken by the courts across the region
- Why are the competition authorities struggling to convince the courts?
- Implications for corporates

Caroline Eggert Frydenberg, Head of Competition Law, **Nets Denmark A/S**

Lars Henriksson, Professor of Law, Stockholm School of Economics

Alexis Walckiers, Chief Economist, Belgian Competition Authority

BIG DATA & COMPLIANCE CHALLENGES

COMPUTERS ON WHEELS: BIG DATA & AFTERMARKETS

- Exploring key competition issues arising in relation to the use of data in aftermarkets
- Should data be shared between manufacturers and aftermarket service providers under competition law?
- Addressing issues related to access to static and dynamic data
- Analysing relevant cases in aftermarkets and other markets

lan Rose, Vice-President, Compliance, Volvo Trucks Laurence Bary, Partner, Dechert

DOMINANCE IN MULTISIDED PLATFORMS

- The challenges of assessing dominance in multisided markets
- Defining markets
- Online platforms
- Big data competition issues
- Review of recent cases and their implications

Philip Torbøl, Partner, K&L Gates
Peter Davis, Senior Vice President, Cornerstone
Research
Vikram Kumar, Senior Manager,
Cornerstone Research

14.50

DIGITAL SPHERE, INFORMATION EXCHANGE AND IP

15.50 LEGAL & ECONOMIC PERSPECTIVES OF COMPETITION IN THE DIGITAL ERA

- What do recent studies and proposals from the Commission and member states add up to?
- Arguments for and against the introduction of new tools to regulate the digital sphere
- Reviewing recent cases and their implications
- · Recent developments in the use of AI and algorithmic collusion
- Are digital markets more challenging than others from an economic perspective
- The economics of data and market power: is there correlation?
- Innovation and other forms of non-price competition

Legal Perspective: **Christian Ahlborn,** *Partner,* **Linklaters**Economic Perspective: **David Foster,** *Director,* **Frontier Economics**

16.40 REVIEWING INFORMATION EXCHANGE

- Online platforms and information exchange
- Information exchange and distribution
- Managing trade associations and industry meetings
- Sharing information as part of a transaction
- Price signalling

Paolo Palmigiano, General Counsel and Chief Compliance Officer – EMEA, Sumitomo Electric Industries

Juan Rodriguez, Partner, Co-head of Antitrust Group, Sullivan & Cromwell



17.20 THE INTERFACE BETWEEN IP & COMPETITION LAW

- Review of recent cases
- Reviewing standards and essential patents and the role of industry bodies
- Data base access
- Pay for delay
- FRAND, Unwired Planet and SEPs
- IP issues in merger control law
- Technology licensing including cross licensing and settlements
- Contractual issues, components / replacement supplies

Catharina Tauson-Denysiak, General Manager, Competition & Antitrust, Renault Nissan Alliance

Lars Kjølbye, Partner, Latham & Watkins LLP

17.50 - 19.00 **NETWORKING RECEPTION HOSTED BY COVINGTON**



Wednesday 27 November 2019

MAIN CONFERENCE - DAY TWO

08.30 **NETWORKING: COFFEE & WELCOME**

08:50 CHAIR'S WELCOME

Jacquelyn MacLennan, Partner, White & Case LLP

MERGER CONTROL

09:00 RECENT DEVELOPMENTS IN MERGER CONTROL

- · Data, innovation and other non-price factors in mergers
- Foreign direct investment, politicisation of merger control and other public interest issues
- Conglomerate and vertical mergers
- Procedural developments including gun jumping
- Proposals for merger control reform

Miranda Cole, Partner, Covington & Burling LLP

09.40 THE ECONOMICS OF MERGER CONTROL

- The role of economic analysis in merger control
- The Commission's stance
- Market concentration
- Theories of harm
- Quantitative techniques
- Market definitions

Caitlin Wilkinson, Partner, KPMG

10.10 MERGER CONTROL: BEST PRACTICE AND PRACTICAL CHALLENGES

- Procedural developments in mergers: gun-jumping cases and misleading information
- Is EU merger control becoming more complicated?
- How to engage with the Commission more effectively
- Tips for managing the merger process
- Multi-jurisdictional mergers
- Preparation and evidence collection common pitfalls
- Dealing with information requests
- Remedies

Moderator: Axel Schulz, Partner, White & Case LLP

Gönenç Gürkaynak, Founding Partner, ELIG Gürkaynak Attorneys-at-Law Gianni De Stefano, Global Director Competition Law, AkzoNobel Catherine Higgs, Global Head of Competition Law, GSK Colin Raftery, Senior Director, Mergers, Competition and Market Authority

11.00 **NETWORKING: MORNING BREAK**

CARTELS & ARTICLE 102

11.20 CARTELS: LESSONS FROM RECENT INVESTIGATIONS

- Review of recent investigations and decisions at EU and national level
- ECN+ implications for cartel
- Review of significant NCA decisions
- Cartel appeals key learnings
- Leniency incentives and disincentives the current debate

Johan Ysewyn, Partner, Covington & Burling LLP
Annemarie Ter Heegde, DG Competition, European Commission

12.10 CARTEL SETTLEMENTS AND APPEALS

- Are leniency applications drying up?
- Impact of the Damages Directive
- Settlements procedures: what do they bring?
- Recent cartel settlements
- Hybrid settlements
- Practical issues in cartel appeals

Edmon Oude Elferink, Partner, CMS

12.40 ARTICLE 102: PRINCIPLES, DECISIONS AND PRACTICE

- Defining markets
- Constructive refusal to supply
- Discriminatory and excessive pricing
- Exclusionary conduct after Intel

John Kallaugher, Of Counsel, Latham & Watkins

3.10 NETWORKING LUNCH HOSTED BY COOLEY

Focus Stream Sessions Pick your preferred sessions for an in-depth discussion

MERGER CONTROL

14.10 CHALLENGES IN MULTIJURISDICTIONAL MERGERS INCLUDING FDI/PUBLIC INTEREST CONSIDERATIONS

- Analysing key practical challenges occurring in multijurisdictional mergers
- · Challenges arising from FDI & public interest elements
- Awareness of where you must file
- EU vs US too tough/too relaxed?
- Thresholds & test. Recent proposals for reviews
- Coordination between authorities

Ingrid Vandenborre, Partner, Skadden, Arps, Slate, Meagher & Flom LLP

Susan Hinchliffe, Global Executive Counsel, Competition Law & Policy, General Electric Martin Karlsson, Group Senior Legal Counsel, Ericsson Niva Barg, Partner, Meitar Liquornik Geva Leshem Tal

14.50 DEEP DIVE INTO BEHAVIORAL REMEDIES

- Is there a clear cut worldwide shift from authorities towards behavioural remedies?
- Analysing French and German proposals
- Reviewing recent remedies and their implications
- Political aspects of behavioural remedies
- Practical challenges within behavioural remedies and compliance

Francois Dumonteil, Director, Advolis
Saar Dierckens, Competition Senior Counsel,
Siemens AG

Étienne Chantrel, Head of Mergers, **Autorité de la Concurrence**

Dr. iur. Juhani Kostka, Head of Competition Law-Associate General Counsel, **LafargeHolcim**

CARTELS

THE DEMISE OF LENIENCY?

- Exploring cause and effect of the leniency dry spell
- How can leniency be made the more attractive option
- Do NCAs need to put forward more effective programmes?
- Reviewing recent e-leniency programmes

Hein Hobbelen, Partner, Bird & Bird (Belgium) LLP Katinka Tattersall, Global Compliance Counsel Fair Competition, Johnson Controls

COMPETITION CHALLENGES IN HORIZONTAL COOPERATION

- Developments in horizontal cooperation
- Encouraging the authorities to foster a safe legal framework for competitors to cooperate on sustainability
- Cooperation on KYC issues
- Cooperation on payment systems
- Cooperating with small tech and crossover with vertical agreements

Miriam Van Heyningene, Senior Legal Counsel, Shell International BV

Marceline Tournier, Associate General Counsel EMENA & Global Head of Antitrust, Nestlé Legal

Mari Scimemi, Director -Global Competition Team, Barclays

DOMINANCE & COMPLIANCE

PRICING & COMPLIANCE IN DOMINANT POSITIONS

- Exploring developments in excessive pricing and discounts
- Pricing: translating guidance into compliance
- The challenges of remaining compliant within a fast moving environment
- Restructuring and rebuilding compliance programme around pricing and dominance

Marcel Meinhardt, Partner, Lenz & Staehelin Matthias Eisenbarth, Senior Legal Counsel Europe, Anheuser-Busch InBev

Nicolas Pourbaix, Senior Counsel, Amgen Thomas Gorham, Director & Associate General Counsel, Procter & Gamble

Celine Fang, Principal Counsel Antitrust, Ethics & Compliance, **Arm**

BEST PRACTICE IN BUILDING GLOBAL COMPLIANCE PROGRAMMES

- Best practice in building multijurisdictional compliance programme
- How are in-house counsel effectively implementing new guidance?
- Exploring key implementation challenges
- Insights on maintaining and updating compliance programmes
- Reviewing key tools for in-house counsel: Al, forensics and contract review tools

Hanna Danwall, Head of Competition Law, Carlsberg Manon Bovens, Senior Expert Counsel, VodafoneZiggo

Peter Camesasca, Partner, Covington & Burling LLP

15.30 **NETWORKING: AFTERNOON BREAK**

DAWN RAIDS & NCA PERSPECTIVES

15.50 THE FUTURE OF COMPETITION LAW - NCA ROUNDTABLE

- What will competition law look like in 5 years' time?
- Will competition authorities adapt to tackle the competition challenges of a worldwide digital economy?
- Competition authorities and consumer protection
- · How can NCAs address political and public lack of confidence in markets?
- Where should the boundaries be set in terms of intervention?

Helge Heinrich, Partner, Noerr LLP

Konrad Ost, Vice President, Bundeskartellamt

Andrea Pezzoli, Director General of the Competition Directorate, Autorità

Garante della Concorrenza e del Mercato (AGCM)

Daniel Rawling, *Director Policy & International,* **Competition and Market Authority (CMA)**

Karin Lunning, Deputy Director General, Swedish Competition Authority

16.50 THE EUROPEAN COMMISSION'S INVESTIGATIVE TOOLKIT

- Preparing a company for a dawn raid and practical tips for dealing with dawn raids
- Requests for Information
- ECN+ and minimum standards of investigative tools

Alexander Israel, Partner, Cooley

17.30 CONFERENCE CLOSE



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Patience Kanalelo Mobile Telecommunications MTC Namibia The conference was very informative and extensive. The speakers were well versed in the respective subject matters

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V Power, A&L Goodbody A super one-stop shop to having a briefing on major recent developments

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Meet our 2019 Partners



KPMG has over 50 competition specialists in Europe alone. Its experts advise on all aspects of competition proceedings before competition authorities, regulators, and courts. Several of its senior economists and academic associates have held positions within European competition authorities.

KPMG provides a unique offering that combines expertise from across its network. This includes sector-specific knowledge across a wide range of industries, big data techniques from KPMG's data scientists using state-of-the-art secure data infrastructure, and expertise in regulatory finance and profitability analysis.

COVINGTON

Ranked among the top antitrust and competition firms in the world, Covington guides clients through the complex web of antitrust and competition laws to help them secure their most important business objectives. The Covington antitrust and competition practice is built upon a foundation of unsurpassed regulatory and policy insight from more than 120 former government officials as well as extensive litigation and investigatory experience and corporate deal work. Recently referred to as a "powerhouse international practice," Covington is a one-stop shop for global antitrust and competition concerns with teams in Europe, Asia and the United States.



Leading companies depend on Dechert's antitrust/competition lawyers' creative solutions to the most difficult antitrust issues in merger clearance, litigation and business planning. We prioritize understanding our clients' businesses inside and out. This enables us to integrate legal, economic and factual arguments into a persuasive presentation before an antitrust agency, in court or at the negotiating table. For global companies, antitrust matters can be complex, multi-jurisdictional affairs. With antitrust lawyers in Brussels, Frankfurt, New York, Paris, Philadelphia and Washington D.C., Dechert is well positioned to serve wherever antitrust issues arise.

WHITE & CASE

White & Case is a global law firm with longstanding offices in the markets that matter today. Our on-the-ground experience, our cross-border integration and our depth of local, US and English-qualified lawyers help our clients work with confidence in any one market or across many. We guide our clients through difficult issues, bringing our insight and judgment to each situation. Our innovative approaches create original solutions to our clients' most complex domestic and multipurisdictional deals and disputes. By thinking on behalf of our clients every day, we anticipate what they want, provide what they need and build lasting relationships. We do what it takes to help our clients achieve their ambitions.



Cornerstone Research provides economic and financial consulting and expert testimony in all phases of complex disputes and regulatory investigations. The firm works with an extensive network of prominent academics and industry practitioners to identify the best-qualified expert for each assignment. Cornerstone Research has earned a reputation for consistent high quality and effectiveness by delivering rigorous, state-of-the-art analysis for over 25 years. The firm has 700 staff and offices in Boston, Chicago, London, Los Angeles, New York, San Francisco, Silicon Valley, and Washington DC.



Operating from London, Brussels and Berlin, Hausfeld has the edge in tackling cross-jurisdictional competition disputes and negotiating global settlements. In Europe we stand alone as the pre-eminent competition litigation firm for claimants. We have a proven track record in achieving successful outcomes against well resourced defendants. As well as negotiating numerous private resolutions, we are also pursuing some of the largest and most complex litigation before the European courts.



Noerr stands for excellence and entrepreneurial thinking. With well-versed teams of strong characters, Noerr devises and implements solutions for the most complex and sophisticated legal matters. United by a set of shared values, the firm's 500+ professionals are driven by one goal: the client's success. Listed groups and multinational companies, large and medium-sized family businesses as well as financial institutions and international investors all rely on the firm. As one of the top European law firms, Noerr is also well established internationally with offices in eleven countries and a global network of top-ranked "best friends" law firms.

SULLIVAN & CROMWELL LLP

Sullivan & Cromwell provides the highest quality legal advice and representation to clients around the world. The results the Firm achieves have set it apart for more than 140 years and have become a model for the modern practice of law. Sullivan & Cromwell's award winning EU competition practice based in London and Brussels, advises on the full range of competition law and sector regulatory issues facing our clients. The team regularly represents clients before the European Commission and other EU national courts in cartel investigations, abuse of dominance and other competition litigation as well as being a leader in merger clearance, having recently been awarded "Matter of the Year 2019" and "Merger Control Matter of the Year – Europe 2019" by GCR Awards for work on Bayer's \$66 billion acquisition of Monsanto. From start to finish, S&C lawyers master the complexities of the client's regulatory challenges.

EVERSHEDS SUTHERLAND As a global top 15 law practice, Eversheds Sutherland provides legal advice and solutions to a global client base which includes some of the world's largest multinationals. Our international team of over 70 lawyers offer strategic advice and representation on national and global matters relating to competition / antitrust practices, behavioural matters, merger control, competition litigation, compliance, trade and export control.



Frontier Economics is one of the largest economic consultancies in Europe with offices in Brussels, Cologne, Dublin, London and Madrid. Frontier uses cutting edge economics to solve complex business and policy problems, and works with leading private and public sector organisations, as well as many industry regulators.



Bird & Bird is an international law firm with over 1300 lawyers in 30 offices across Europe, the Middle East, Asia-Pacific and North America. We focus on helping organisations being changed by technology. Our Competition & EU practice offers practical, commercial advice to support your strategic objectives, as well as indepth knowledge and experience of state aid rules. We also have a strong track record in EU litigation: we have litigated more than 100 cases before the Courts of Justice of the EU, representing private litigants, the European Commission and various EU agencies.



Cooley's antitrust & competition team is recognized as a top-tier antitrust practice by Legal 500, Chambers USA and Global Competition Review. Our antitrust & competition lawyers regularly steer clients through the regulatory review of bet-the-company transactions, government investigations and high-stakes litigations, with a focus on high-tech industries.



ELIG Gürkaynak Attorneys-at-Law is an eminent, independent Turkish law firm founded in 2005. Widely recognized as having the leading competition law practice in Turkey, our team consists of 45 dedicated competition law specialists led by Gönenç Gürkaynak, the firm's founding partner with more than 20 years competition law experience, along with four partners and two counsel. In addition to our unparalleled experience in merger control issues, our team has vast experience in defending companies before the Turkish Competition Board in all phases of antitrust investigations, abuse of dominant position cases, leniency handlings, and before the courts on issues of private enforcement of competition law, along with appeals of the administrative decisions of the Turkish Competition Authority.

K&L GATES

K&L Gates is a fully integrated global law firm with lawyers located across five continents. The firm represents leading multinational corporations, growth and middle-market companies, capital markets participants and entrepreneurs in every major industry group as well as public sector entities, educational institutions, philanthropic organizations and individuals.



Skadden is one of the largest law firms in the world, serving clients in every major financial centre with over 1,700 lawyers in 22 locations. For almost 60 years, Skadden has been providing a wide array of legal services to the corporate, industrial, financial and governmental communities. Our clients range from start-up companies to the largest global corporations.

Arnold&Porter

With nearly 1,000 lawyers practicing in 14 offices around the globe, Arnold & Porter serves clients across 40 distinct practice areas. The firm offers 100 years of renowned regulatory expertise, sophisticated litigation and transactional practices, and leading multidisciplinary offerings in the life sciences and financial services industries.



Founded in 1999, with more than 70 offices in over 40 countries, CMS is one of the most global law firms in the AmLaw Global Top 100. More than 4,500 legal professionals across the world work in sector-based teams and are trained in project management. CMS offers specialist, business-focused advice in law and tax matters to clients operating in complex business and constantly changing regulatory environments. From major multinationals and mid-caps to enterprising start-ups, CMS provides the technical rigour, strategic excellence and long-term partnership to keep each client ahead whatever its chosen markets.

ADVANCED EU COMPETITION LAW, BRUSSELS 2019













WILLKIE FARR & GALLAGHER CURLUP







While Lenz & Staehelin is acknowledged by most as Switzerland's leading law firm, its connections and expertise span the globe. With over 200 lawyers, its ability to innovate and adapt to the everchanging complexities of legal and regulatory environments in Switzerland and beyond, has attracted many of the world's top corporations as well as private individuals.

We are a leading independent, international law firm, with over 470 lawyers. Our Competition Law & Regulatory team has 6 partners and was founded by 2 former top-ranking officials from the Italian Competition Authority. Our Brussels office focuses on State aid matters, assisting clients before the European Commission and national courts.

O'Melveny & Myers LLP has one of the world's pre-eminent Antitrust and Competition practices. O'Melveny is recommended as a leading antitrust and competition law practice in the prestigious Global Competition Review's "GCR 100" and several of its partners are recognised globally as leading experts in competition law, including Riccardo Celli, head of the firm's European Antitrust and Competition Practice and of the firm's Brussels office.

Meitar Liquornik Geva Leshem Tal is Israel's leading international law firm. The firm represents some of the world's largest multinational corporations in corporate, commercial and litigation matters, in Israel and abroad. Meitar consistently receives the highest rankings from international and Israeli independent guides, such as Chambers & Partners and Legal500.

Advolis is an independent audit and consulting firm with offices in Paris, Brussels and Hamburg. Advolis' competition services consist of trustee services for competition authorities, and advisory services for companies (compliance, damages). Advolis' trustee experts bring exceptional knowledge of the monitoring process with more than 80+ assignments for regulators around the world.

Willkie's European Antitrust & Competition practice, spanning London, Paris, Brussels, Frankfurt and Rome, provides practical and business-orientated advice to clients facing challenging, cross-border antitrust issues.

Akin Gump: Akin Gump's Competition team advises on mergers, acquisitions and joint ventures; technology transfer and IP licensing; cartels and behavioural matters; investigations by government agencies and regulators; competition law damages claims and disputes; and state aid/restructuring. Recognized in 2019 by Chambers Europe and Legal 500 UK, clients' commented that Davina Garrod, head of the European Competition practice has a "depth of experience and engagement in our areas of interest are exceptional" and "value her perspective greatly".

RBB Economics: RBB is a world leading consultancy in the economics of competition law. We have over 125 professional staff based in London, Brussels, Madrid, Stockholm, Paris, Düsseldorf and The Hague as well as in South Africa and Australia. Our team is multinational and multi-lingual; it includes economists and econometricians who now have experience in 112 jurisdictions worldwide. We have completed competition assignments in cases covering a broad range of industries and in all types of competition settings including mergers, dominance inquiries, assessment of agreements (horizontal and vertical), information exchange, market investigations and private action/litigation.

Oxera: Oxera Consulting LLP advises companies, policymakers, regulators and lawyers on any economic issue connected with competition, finance or regulation. In particular, Oxera is the market-leading economics and finance consultancy in state aid, with extensive experience working on seminal state aid cases. We have an excellent record of helping clients achieve state aid clearance in front of the European Commission and Courts on a wide range of state aid matters.

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Nina Repo-Talenti Legal & Compliance Director Novo Nordisk Sas High level conference, top speakers and great opportunity to network. I highly recommend this conference 61

Jasmijn van Koetsveld Senior Competition Counsel Maersk Solid overview of all level speakers. Good place to meet your "competition peers".

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Katinka Tattersall Fair Competition Director Johnson Controls International SA NV Again, excellent. Engaged speakers. Great exchange of information

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